



NEWS RELEASE

WYOMING DISTRICT OFFICE

Release Date: January 26, 2009

Release Number: 09-03

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Government Procurement Opportunities at the 2009 GRO-Biz Conference

Wyoming - The 2009 GRO-Biz conference will be held February 18 & 19 in Cody, Wyoming, with U.S. Senator Mike Enzi co-hosting this event at the Holiday Inn. The conference offers businesses opportunities to:

- ✓ Market your products and services to federal and state government procurement representatives and prime contractors;
- ✓ Increase your knowledge about the government contracting process;
- ✓ Network with other vendors and small businesses from around the region;
- ✓ Learn about GSA E-Buy purchasing for government buyers;
- ✓ Understand the 8(a) application and process;
- ✓ Gain knowledge about the process to do business with the National Park Service, WY Army & Air Guard, NASA. They will speak about contracting specifically with their agency;
- ✓ Learn about the process to do business with the state of WY, WYDOT and UW;
- ✓ Attend several procurement workshops presented by experts in government contracting.

The United States government is the single largest consumer in the world, with over \$250 billion in annual purchases, not including state and local governments. Federal, state, and local governments are looking for timely delivery of quality products and services at reasonable prices, and small businesses need to have a fair chance to compete for those contracts. Federal purchasing offices are required by law to set aside contracts or portions of prime contracts for exclusive bidding by small or minority-owned firms. During the conference business owners will have a tremendous opportunity to meet with officials to talk about products they buy and any special requirements they may have.

Registration is \$165.00/additional person \$95.00/ network partners \$75. Room rate at the Holiday Inn is \$69.00 (ask for the GRO-Biz Conference room rate and use codes). Call 1-307-587-5555 to register at the WGB-ZYZ--Holiday or 1-307-587-5556 to register at the WGB--Comfort Inn. Please call before February 3, 2009 to guarantee conference rate. Registration includes breakfast and lunch both days.

For more information go to www.sba.gov/wy and click on the first item under "Spotlight" or call Debra Farris, SBA, at 307-261-6510 or register on-line at www.gro-biz.com

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For more information about SBA's programs for small businesses, call (307) 261-6500 or TDY (307) 261-6527 or visit the SBA's extensive Web site at www.sba.gov/wy

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